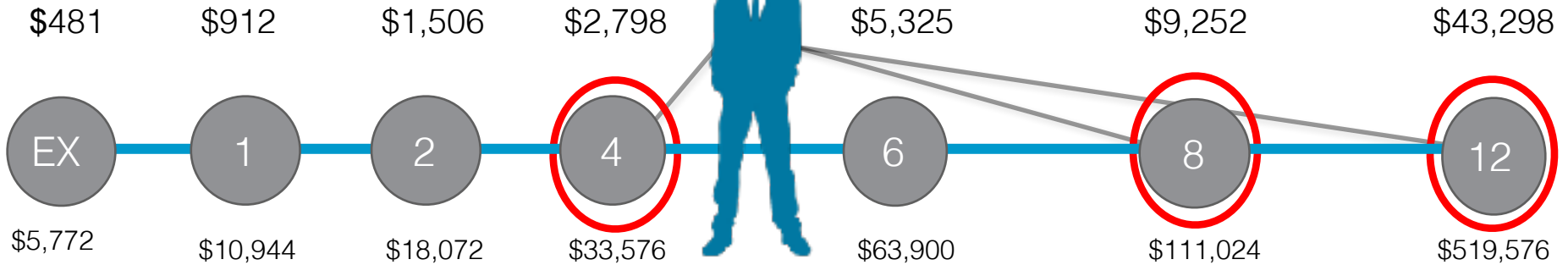


2017 AVERAGE MONTHLY COMMISSIONS - USD\$

MONTHLY



ANNUALIZED¹

For information on the average percentage of distributors at each level see table below

TITLE	Median Agency Commission from a Cash Level for BD	Agency Commissions ¹	Average Percentage of Total Distributors ¹	Average Percentage of Distributions from level/Distributor
Area Director/Executive Director/Regional	\$600	\$7,200	0.05	10%
Country Director	\$800	\$9,600	0.1	10%
Regional Director	\$1,000	\$12,000	0.15	10%
District	\$1,500	\$18,000	0.25	10%
Field Executive	\$2,000	\$24,000	0.35	10%
Senior Executive	\$3,000	\$36,000	0.55	10%
Executive	\$4,000	\$48,000	0.75	10%
Senior Executive	\$5,000	\$60,000	0.95	10%
Executive	\$6,000	\$72,000	1.0	10%
Senior Executive	\$7,000	\$84,000	1.0	10%
Executive	\$8,000	\$96,000	1.0	10%
Senior Executive	\$9,000	\$108,000	1.0	10%

The average commission paid to U.S. Active Distributors each month was \$176.00, or \$2,112.05 on an annualized basis. In 2013, the average monthly commission paid to U.S. Active Distributors who earned a commission check was \$1,240.12, or \$14,881.48 on an annualized basis. Note that these figures do not represent a Distributor's profit, as they do not consider expenses incurred by a Distributor in the promotion of his/her business and do not include retail markup income. On a monthly basis, an average of 14.19% of U.S. Active Distributors earned a commission check.^[3] Active Distributors represented an average of 39.17% of total distributors.^[4]

If you have any questions concerning this information, please contact the company at (800) 487-1000.

[1] These numbers are calculated by taking the monthly average commissions and multiplying by twelve.

[1] These percentages are calculated by taking the average of the total monthly Distributor/Executive payee count at each level and dividing it by the total number of monthly Active Distributors.

[1] This number is calculated by adding the average percentage of Active Distributors in the above table.

[1] This percentage is obtained by taking the total average of monthly actives and dividing it by the total average of Distributors on a monthly basis. "Total Distributors" includes all U.S. Distributor accounts currently on file, irrespective of their purchasing products, promotional materials or services or earning commissions. "Distributor" numbers do not include customer or Preferred Customer accounts.

INGRESOS PROMEDIOS MENSUALES 2017 PESOS CHILENOS

Empresarios y Titulos Superiores



\$590.000 \$975.000 \$1.813.000 \$3.450.000 \$5.995.000 \$28.000.000



Viajes Del Éxito

INGRESOS PROMEDIOS MENSUALES 2017 PESOS COLOMBIANOS

Empresarios y Titulos Superiores



\$2'600.000 \$4'300.000 \$8'000.000 \$15'300.000 \$26'500.000 \$124'000.000



VACACIONES GRATIS